## Figure 12.2. Extroversion/Introversion Test.

Take the following self-test and score yourself according to the directions at the end. You must circle either a or b, even if you have a hard time placing yourself into one or the other.

- I. I usually like
  - a. mixing with people
  - b. working alone
- 2. I'm more inclined to be
  - a. fairly reserved
  - b. pretty easy to approach
- 3. I'm happiest when I'm
  - a. alone
  - b. with other people
- 4. At a party, I
  - a.interact with many, including stranger
  - b. interact with a few people I know
- 5. In my social contacts and groups,
- usually
  - a. get behind on the news
  - b. keep abreast of what's happening with others
- 6. I can usually do something better by
  - a. figuring it out on my own
  - b. talking with others about it
- 7. My usual pattern when I'm with other people is
  - a. to be open and frank, and take risks
  - b. to keep to myself and not be very open
- 8. When I make friends, usually
  - a, someone else makes the first move

**Totals** 

- b. I make the first move
- 9. I would rather
  - a. be at home on my own
  - b. go to a boring party
- 10. Interaction with people I don't know
  - a. stimulates and energizes me
  - b. taxes my reserves
- II. In a group of people I usually
  - a. wait to be approached
  - b. initiate conversation
- 12. When I'm by myself I usually feel a sense of
  - a. solitude and peacefulness
  - b. loneliness and uneasiness
- 13. In a classroom situation I prefer
  - a. group work, interacting with others
  - b. individual work

- 14. When I get into a quarrel or argument, I prefer to
  - a. be silent, hoping the issue will resolve itself or blow over
  - b. "have it out" and settle the issue right then and there
- 15. When I try to put deep or complex thoughts into words, I usually
  - a. have quite a hard time
  - b. do so fairly easily

## Scoring procedure:

Mark an X corrresponding to your choices in the grid below.

			0		-				
		a	b		a	<b>b</b>		a	<b>b</b>
				2	1		3		
	4			5			6		
6	7			8	el.		9		
•	10			11			12		
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						1.41			SIME

Add up the number of X's in ONLY three of the columns, as indicated.

(Ignore all other X's.) Total those three numbers to get a grand total and write it in the box at the right. This is your score for the test.

Here's how to interpret your score:

13 and above:	quite extroverted				
9 to 12:	moderately extroverted moderately introverted				
7 or 8:					
6 and below:	quite introverted				
	40.00				